

Call Today
To Speak With
An Asset Based
Lending Expert
From
Berkshire Bank

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Allow Our Asset
Based Lending Team
To Structure A Financing
Solution For Your
Business!

Introducing Our New Asset Based Lending Offices In Greater Boston And Springfield, MA; Available To Serve Middle Market Companies In New England And The NY Capital Region.

We have combined the resources of Berkshire Bank with an experienced and well respected Asset Based Lending team.

We look forward to using our experience in Asset Based Lending (ABL) to provide more financing solutions for our customers. Our team of ABL specialists has the expertise to analyze your situation, and to structure an effective solution for your company's working capital, equipment and real estate financing needs. The combination of our high level of personalized service and the resources of Berkshire Bank will help you seamlessly manage your financial operations, leverage your business assets, maximize your borrowing capacity and minimize idle cash balances.

Our customer-centric approach, local decision making and streamlined process - without the cumbersome layers associated with larger banks - helps us deliver timely, customized solutions that allow business owners to focus on what really matters... growing their business! Your ABL lender will handle all facets of the relationship from loan origination, to underwriting the credit facility, to the day-to-day management of your account.

For manufacturers, distributors and select service companies experiencing seasonal working capital needs, rapid sales growth, a turnaround, buyout or recapitalization, with credit needs ranging from \$2-\$25 million and above, please feel free to give us a call.

With over \$2.7 billion in assets, Berkshire Bank is strongly capitalized and well positioned to be a regional provider for your banking needs. Its business loans are currently growing at a double digit annualized rate, and business deposits are growing at an even faster rate.

Call us today.

Paul F. Flynn, Jr.

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